



True North Enterprises Leadership Training and Team Building

Mission Summary

The True North Enterprises mission is to provide companies, businesses and individuals with forward thinking and progressive leadership training and team building from a military point of view. True North finds that “sweet spot” of correlating military leadership with corporate leadership and application.

TNE Vision

TNE provides leadership training and team building for every stage of leader, from junior leaders to CEOs.

True North brings a unique approach to Leadership Training and Team Building. All training is customized and built to company needs and focused areas of improvement to include, but not limited to:

- Customer Service
- Communication
- Leading from the Front
- Motivating Your Team for High Performance
- Empathy
- Working Across Cultures
- Strategic Decision Making
- Leading Collaborative Teams

True North Leadership Development is a proven success, which will continue to grow and expand with many unique opportunities for partnered companies to also benefit from.

True North Leadership Development Overview – Our commitment

True North is completely dedicated to its mission of providing high quality, innovative and intimate leadership training events. The training with True North Enterprises begins BEFORE you walk through our door and ends long after each event.



Step 1: Pre-assessments - Leadership assessments done by those who attend

TNE provides pre-assessments for those who attend True North Training Events.

The pre-assessment:

- Gives those attending the class an opportunity to honestly self-identify strengths and weaknesses BEFORE even attending.
- Gives TNE an opportunity to review assessments before training.
- TNE utilizes assessments to help improve training AND helps in the team building process.

Step 2: True North Training Day - Multiple Levels of Progressive Training

True North Enterprises provides multiple levels of high value training and team building experiences.

The Negotiator Course, Pathfinder Course, The Scout Course, and the Navigator Course

- Course syllabus is catered to the “needs” of the client.
- Focus is made on direct leadership styles, traits and lessons learned.
- Class size range from 6 to 24.
- Teambuilding- TNE maintains a ratio between 6:1 and 8:1, students to Instructor to maximize training and lessons learned.
- Team building activities are different for EVERY Event. No two training events are ever the same. It’s maximizes value of the course and reflects TNE’s promise to provide the BEST experience for all involved. Training can include Military style airsoft missions, escape rooms and other team building events.
- Location- True North Compound (7837 Gateway Dr. Neosho, MO 64850)
- Cost- Team size (First 6 people) \$400 per person
 - Team size (each additional from 7- 12 people) \$350 per person
 - Team size (each addition from 13-18 people) \$300 per person
 - Team size (each additional from 19-24 people) \$250 per person
 - Team size (each additional from 25-40 people) \$200 per person
- Total cost for events is all inclusive: no hidden or follow-up charges. Lunch and dinner also provided.
- Our instructor ratio is extremely important to us, so our max capacity is 24 per class. For larger groups, as well as companies with scheduling conflicts, multiple training events can be scheduled in the same month with a minimum of 6 people per event with a maximum of 3 scheduled events.



- Examples of cost: 18 people for training= $6 \times \$400 + 6 \times \$350 + 6 \times \$300 = \6300 cost per person would remain the same for up to 3 scheduled events in a month.

Step 3: Follow-up – Training that continues

TNE believes in the full leadership spectrum. TNE will continue to provide leadership guidance even after events.

Event follow-ups include:

- After Action Reviews (AARs) within two weeks after an Event
- Quarterly reviews for 12 months after an event
- Provide leadership material of value to client periodically
- Continued mentorship

Contact Information – Book Your Team’s Training Today!

TNE is here to serve those who look to improve their leadership core. Gone are the days of death by Power Point, and “Trust Fall” Style team building events. True North Enterprises delivers an experience your team will not soon forget. Contact us today to schedule and find out about our upcoming events!

More course information can be found at www.tneleader.com

SPECIAL PRICING AND DISCOUNTS MAY BE AVAILABLE

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Testimonials-

“True North’s Instructors are proven professionals in delivering structured, military related content focused to challenge and improve routine business rhythms. I would highly recommend True North to any business ready to challenge “status-quo”, committed to continuous improvement, and grow leaders!” – **Kelly O’Brien**, Site Manager Alorica Joplin

“If you have a desire to improve yourself, your team, or your organization, I highly recommend the True North Leadership Training Experience!” – **Donny Allen**, ABR, CIPS, CL, CLHMS, CRB, CRS, MGRI, MRE, PMN, SRS, AHWD, e-PRO, SFR Broker/Officer Keller Williams Reality of SW Missouri

“Jimmy is the epitome of what effective and adaptive leadership is. He possesses the highest caliber of skills, knowledge and attributes that are only found in the most effective leaders in the corporate market to date.” -**David Robinson**, Deputy Director for the Personnel Office of the Commanding General of Army Aviation